



## 2011 Service Unit Fall Product Sales Program Share Challenge

Our vision is for girls to set goals early and take an active role in discovering and determining what exciting activities their Troop will do for the entire program year. This begins at the very first Troop meeting in the fall. But even before the girls and their Troops can begin *Investing in Today for Success for Tomorrow*, the Service Unit needs to create a Fall Product Sales Program that is filled with big possibilities, learning opportunities and most importantly fun. The Service Unit FPSP Share Challenge will give your Service Unit the framework it needs for helping girls discover the real tools for success.

### How it Works

- Points are earned by the Service Unit for completing the FPSP Share activities throughout the 2011 FPSP Program.
- The total points earned, determines the amount of FPSP Share Bucks received based on the dollar amount of FPSP sold within the Service Unit.
- FPSP Share points are earned from 7/1/11 to 12/10/11
- Service Units are responsible for tracking their FPSP Share activities.

### FPSP Buck Redemption

- FPSP Share Bucks may be redeemed by designated Service Unit Team members for services benefiting the **entire Service Unit**.
- FPSP Share Bucks may be used for the following; registration for GSCB Events (i.e. Annual GSCB Meeting, SU Kick-off, SU Conference), purchases in The Bay Shop and reimbursement for expenses from Service Unit Events.
- For use in The Bay Shop, submit FPSP Share Bucks when purchasing items.
- For registration and reimbursements, submit FPSP Share Bucks to the Product Sales Department. Submission **must include purpose of redemption and supporting documentation** (flyer, contract, original receipts, registration/reservation forms)
- 2011 FPSP Share Bucks may be redeemed from 1/16/12 - 12/15/12.

**The deadline to submit the FPSP Share Activity Form is December 15, 2011**

Activity	Point Value	Points Earned
Members of the FPSP Team attend the FPSP education on August 23 or August 24, 2011.	1 point each team member attending	
Develop a SU FPSP goal and submit to GSCB by September 15, 2011.	8	
SU FPSP manager submits Nut Delivery Information form to GSCB by September 30, 2011.	5	
Participating Troops set a Troop FPSP goal and submit to SU by October 1, 2011. (Please attach a list of Troop goals to this form.)	8 points for 90% Troops set goals 3 points for 60% Troops set goals	
Have a SU FPSP Rally by October 3, 2011.	10	
100% of participating Troops meet paperwork and payment deadlines.	5	
If SU meets it's goal.	8	
SU order has been entered into Nut-E by noon on November 7, 2011.	2	
SU increases their sales over 2010. (gross nut + magazines + online sales) 2010 sales _____ 2011 sales _____	10	
Recognize each Troop FPSP manager at the end of the FPSP. What was done: _____	5	
	<b>Total Points earned:</b>	

Our Service Unit sold a total of \$ \_\_\_\_\_ nut and candy sales  
+ \$ \_\_\_\_\_ magazine sales  
+ \$ \_\_\_\_\_ online sales  
Total: \$ \_\_\_\_\_

Points Earned	Total earned per \$1.00
1 to 24	.005 (1/2 cent)
25 to 54	.01 (1 cent)
55 +	.015 (1 1/2 cents)



Calculate the following to determine the total Service Unit Fall Product Sales Program Share Bucks.

2011 SU total sales \$ \_\_\_\_\_  
X FPSP Share earned per dollar \$ \_\_\_\_\_  
Total SU FPSP Share Bucks = \$ \_\_\_\_\_

Person completing form: \_\_\_\_\_  
Name Signature

