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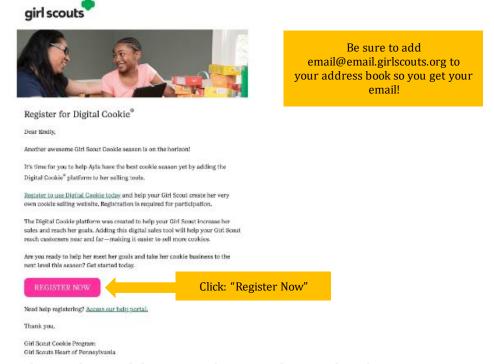


Registering for Digital Cookie

Caregivers/Girl Scouts Under 13

Step 1: Watch for your registration email* from "Girl Scout Cookies" (email@email.girlscouts.org) with the subject "It's time to register your Girl Scout for Digital Cookie!". Your council will let you know the approximate date you can expect to see that email. Search your "Promotions/Clutter/Spam" folder too.

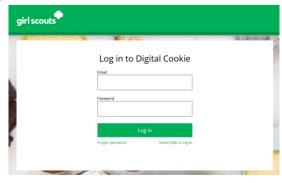
*If you did not receive a registration email, see the No Registration Email Tip Sheet.



Step 2: In the email is a pink button to take you to the Digital Cookie registration site. Simply click that button!

(For best results, use the most recent version of your web browser)

Step 3: Once you click the link you'll be on the Digital Cookie platform. You'll need to create a password.





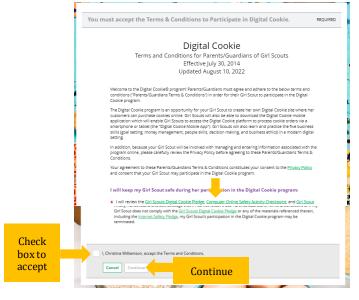
Step 4: Use your new password to log in. Remember to use the same email address where you received your registration email-that's the one your Girl Scout Council has on file for you.

Create Your Digital Cookie Password When you create your password, a confirmation email will be sent. Password Passwords must be 8-16 characters, include 1 number, capital letter and lowercase letter, with optional special characters I, #, \$. Confirm Password Submit

Step 5: When you first log in, you will have the "Safe Selling for Smart Cookies" safety video pop-up to watch and review with your Girl Scout(s). You can't proceed any further until the full video has been viewed.



Step 6: Read and accept the Terms and Conditions agreement. Note, if you are a volunteer, you will first see an additional Terms and Conditions for Volunteers.





Step 7: Next, the "Girl Scout Safety Pledge" will appear. Be sure to read it to/with your Girl Scout(s). Then check the box for "accept" and click "continue."



You will then be taken to a screen to activate your Girl Scout(s) for the Digital Cookie program and update their preferred name if desired.



If the Girl Scout you are activating is 13 or older, you have the option to enter her email address and she will complete her own registration process. (See "Site Registration-Girl Scout 13 and Older" Tip Sheet for instructions.) Girl Scouts under 13 will login in partnership with their caregiver and do not need a separate email address.



After activating all of your Girl Scouts (if you have multiple), you will click the "Access Site" button to be taken to the first Girl Scout's home page.

Step 8: Once you have registered, watch your inbox for a registration confirmation email and save this email where you can find it during cookie season!

Next Steps: Site Setup

Marketing to Customers



Site Registration - Girl Scout 13 and Older

Previous Steps: Site Registration

Step 1: After agreeing to Terms and Conditions, you will be prompted to register all Girl Scouts associated with your email address. Enter their preferred first names.

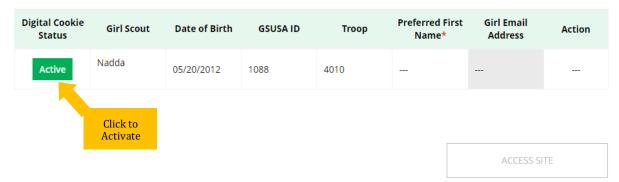
If your Girl Scout is over 13, you have the option to also enter an email address for her so she can manage most of her Digital Cookie site. Girl Scouts 13+ still need an adult to approve the Girl Scout's site and Girl Scouts 13+ need an adult to approve orders.

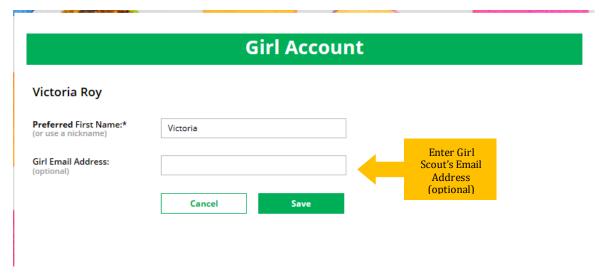
If your Girl Scout over 13 doesn't have her own email address, she can work with you and use your login to set up her site.

Digital Cookie Registration

Register your Girl Scout to participate in Digital Cookie. She'll get access to the Digital Cookie Platform where each Girl Scout can set up her cookie site and goals, manage orders and learn marketing business skills.

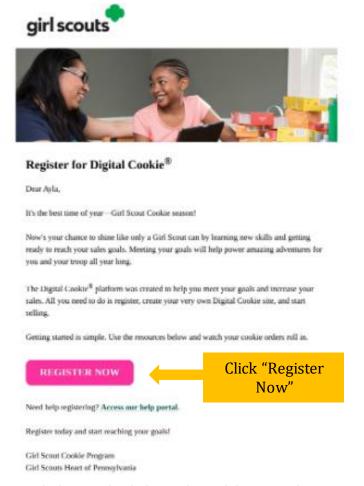
Girls 13 and older can add their own email address. This allows them to manage details for their cookie site.







Step 2: The Girl Scout will then need to check their email inbox for an email from "Girl Scout Cookies". Girl Scouts should be sure to add email@email.girlscouts.org to their "safe senders" list so that this email goes to their inboxes and not to junk/spam/promotions email folders.

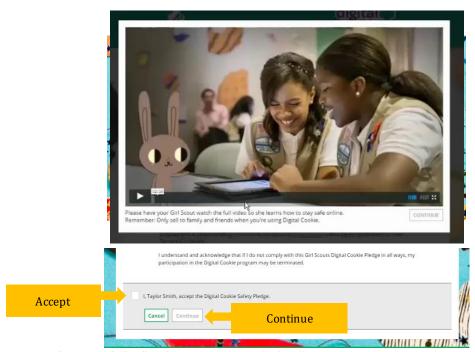


When she gets the email, she simply clicks on the pink button to be sent to the Digital Cookie website where she will be able to set her password.

If she does not get the registration email within 15 minutes of you adding her email address, Girl Scouts can follow the steps on the "No Registration Email" Tip Sheet.



Step 3: The Girl Scout will need to complete the same steps to set up a password as all other users. Once she has set her password, she will be taken to the *Safe Selling for Smart Cookies* video. She can't proceed further until the full video has been viewed.



Step 4: Then, read the "Girl Scout Safety Pledge."

After she has read the pledge, she can click the box to accept it and then click "Continue" be taken to the home page of her site to set it up.

Next steps: Girl Scout Site Setup - 13 and Older

Marketing to Customers



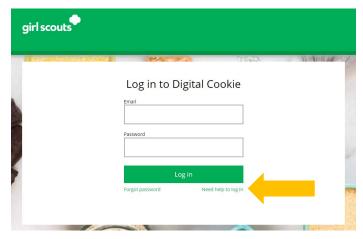
No Registration Email Received

In order to receive a Digital Cookie registration, a Girl Scout must be registered for the current membership year and the Girl Scout council will need to have the correct email address on file for her primary caregiver. If you have opted out of receiving emails from the council, skip to Step 4.

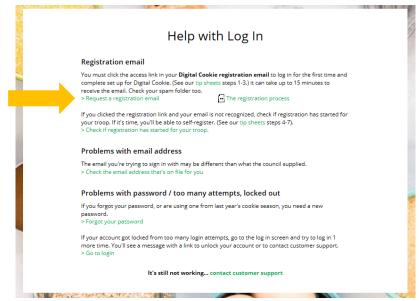
Step 1: Check your junk/spam/promotions inbox one more time for an email from "Girl Scout Cookies" (email@email.girlscouts.org) with the subject "It's time to register your Girl Scout for Digital Cookie!". If you do not see the email, follow these steps to get registered for Digital Cookie.

Step 2: Go to <u>digitalcookie.girlscouts.org</u> and click the "Need help to log in" link.





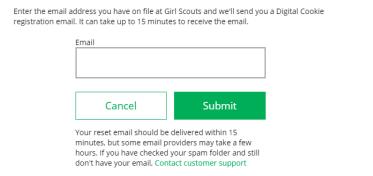
You will get a screen of steps you can use to try and get registered for Digital Cookie.





Step 3: Start by clicking on the "Request a Registration Email" and enter the email address that you used to register your Girl Scout.

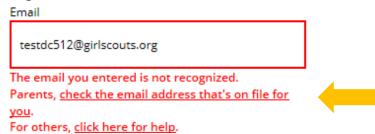
Request a Digital Cookie Registration Email



Be sure to add email@email.girlscouts.org to your address book so you get your email!

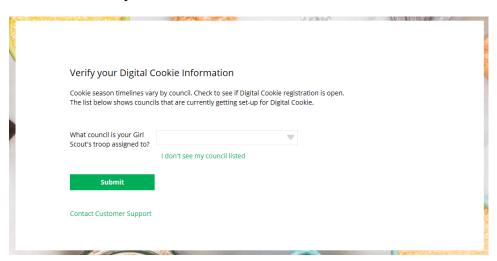
Step 4: If your email is in the system, you will get a message letting you know that you have been sent a registration email and you will receive it within 15 minutes.

If you get a red message:



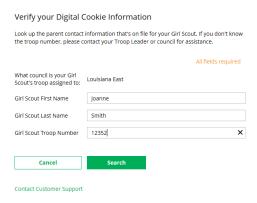
and you think your Girl Scout is a registered Girl Scout member with your local council, you can choose "check the email address that's on file for you"

Step 5: You will select your Girl Scout Council





Step 6: Then enter your Girl Scout's first name, last name, and troop number.



If your Girl Scout's information is not in the system or not in the system the way you entered it, you will get a message letting you know you will need to contact your council, Troop Leader, or Customer Support for assistance.

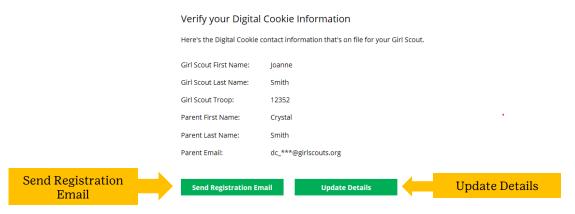
The information you entered could not be matched in the Council's Digital Cookie records. Please check the data and try again.

If the problem continues, contact your council, Troop Leader or customer support for assistance.



Step 7: If your Girl Scout and her primary caregiver information are loaded into the Digital Cookie system, you will see the information in order to verify that it's correct.

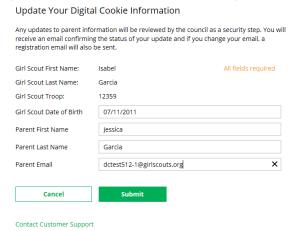
If the information is correct, you can send yourself a registration email knowing what email address you should use to look for the email.



If the primary caregiver information is incorrect, click on the "Update Details" button. NOTE: if you are also a cookie volunteer you will need to update your email address in the baker software.



Step 8: To update your information, you will need to enter your Girl Scout's Date of Birth as a security measure, then you can update your name and/or email address.

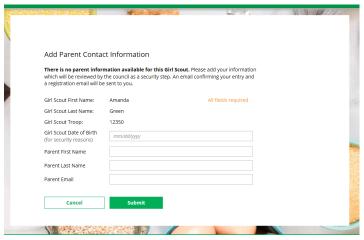


You will get a success message once you submit your changes.



Your council will then review the updates and approve or reject the updates. You will receive an email notification when they have completed that step.

Step 9: If the Girl Scout is imported but her caregiver information is not on file, you can add the caregiver information.



As in Step 8, the information will need to be reviewed by the council before your Digital Cookie account will be activated. Once approved, you will receive a registration email and can begin accessing Digital Cookie

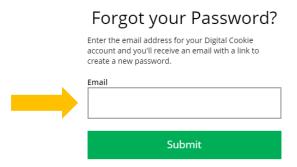


Forgot Password/Reset Password

Step 1: Go to digitalcookie.girlscouts.org and click the "Forgot password" link.



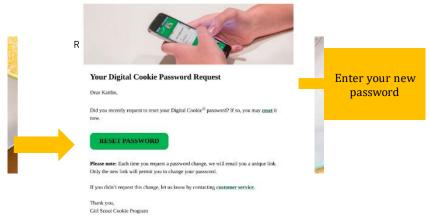
Step 2: Enter the email address associated with your Girl Scout's Digital Cookie registration.



Step 3: You will be sent an email with the subject: "Your Digital Cookie password reset request" from "Girl Scout Cookies" (email@email.girlscouts.org) in about 15 minutes. Check your junk/spam/promotions folders if you don't receive it and be sure to add email@email.girlscouts.org to your "safe sender" list.

Click on the most recent email you received if you have requested multiples.

Open the email and click on the "Reset Password" link.



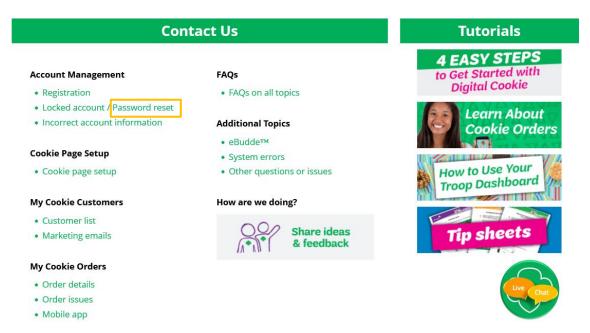
Step 4: You will be taken to a page to reset your password.



Step 5: If you do not receive an email to reset your password in 15 minutes, return to the login page in step 1 again, click "Forgot password" and this time select "contact customer support" to be taken to a customer service form.



Step 6: Select "Password Reset" then complete the online form for customer support.



Next Steps: Site Registration Site Setup



Unlock Account

Step 1: If you have attempted multiple times to login at <u>digitalcookie.girlscouts.org</u> and did not successfully input your password, you may find you locked yourself out. You can contact customer support or unlock your account.

Step 2: If you click the "unlock your account" link, you will be asked to validate the email address you use for Digital Cookie, then click the "Send Email" button



Step 3: You will be sent an email with the subject: "Your requested pin number" from "Girl Scout Cookies" (email@email.girlscouts.org). Check your junk/spam/promotions folders if you don't receive it and be sure to add email@email.girlscouts.org to your "safe sender" list.

You will have a pin number in the email.



Step 4: Enter the pin code back in Digital Cookie on the unlock screen, then click on "Verify".

Step 5: You will be taken back to the Digital Cookie login screen with your account unlocked



and ready for you to attempt to login again. If you are unsuccessful logging in, consider resetting your password using the "Forgot password" link.

Otherwise, login and get started with your Digital Cookie experience.

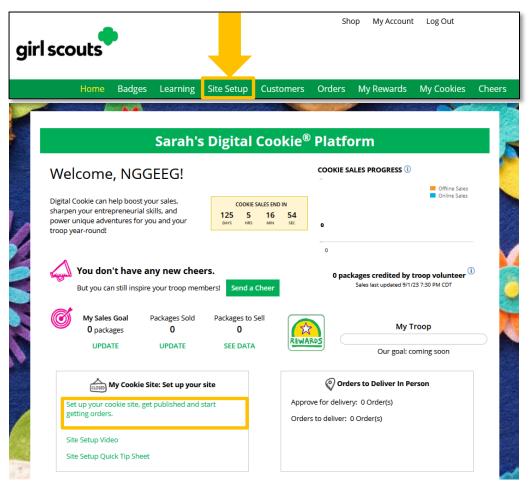


Site Setup - Girl Scout Under 13

Previous Steps: Site Registration

Step 1: Log in to <u>digitalcookie.girlscouts.org</u>

To help your Girl Scout set up her business for customers, click on the "Set up your Digital Cookie site..." link in the "My Cookie Site" section, or the "Site Setup" at the top.



Step 2: There are several different sections to her home page. Click on the headings to be taken to the instructions for that section.

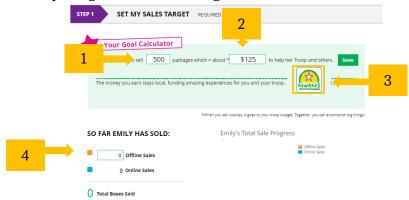
- Goal Setting: "Set My Sales Target"
- "My Cookie Story"
- Photo/Video Upload
- Preview and Publish Your Site



Goal Setting: Set My Sales Target

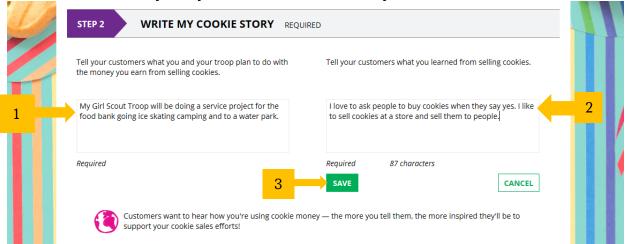
- 1. Girl Scouts enter how many packages of cookies they are working to sell this year through online and offline sales.
- 2. When the information is entered, the calculator will show how much money the troop will get from her hard work.
- 3. Clicking on "Rewards" will take you to your council's rewards tab (if available) to see what rewards the Girl Scout might want to work towards.
- 4. Girl Scouts can enter any offline packages they have sold so their customers will see their total sales, not just their digital sales.

Don't forget to save your goal before moving on.



My Cookie Story

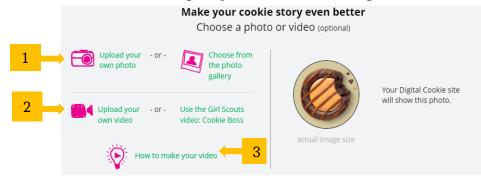
- 1. Girl Scouts tell their customers about a troop goal and why it's important.
- 2. Girl Scouts share what they've learned from the cookie program.
- 3. Save their story. They can make edits to it at any time.





Photo/Video Upload

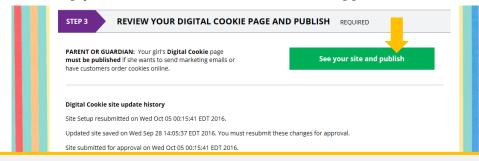
- 1. Girl Scouts can choose to upload a photo or use a picture from the gallery.
- 2. Or, Girl Scouts can upload a video or use the "Cookie Boss" video.
- 3. Bonus! Girl Scouts can get tips on how to make a great video.



Girl Scouts who
uploaded a photo or
video of themselves sold
more than double the
boxes on average than
those who did not.

See Your Cookie Site and Publish

Almost there! Simply click the button to see how the site appears to customers and publish.



If your button only says "see your site" you may be missing some required fields or didn't make any changes. Go back and check that everything has been completed.

You will see what the customer will see. Some things to check:

- Is the spelling and grammar correct and does it tell a story?
- Make sure the photo or video are displaying correctly.
- Are the goals accurate?
- If you need to change anything, click *Edit* and make changes, then go back to Step 2a.
- If it looks good, *approve and publish it*.

Your Girl Scout's cookie store now has its own website! If your council's digital cookie sale hasn't started, the link will not be active yet.



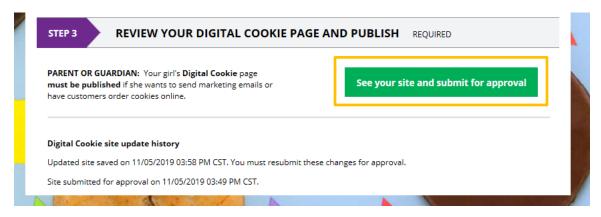
Next Steps: Marketing to Customers
Accessing the Games and Videos



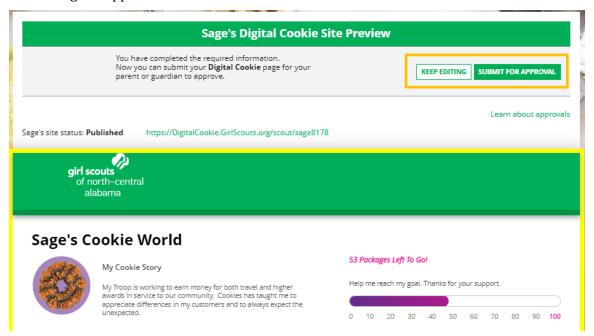
Site Setup - Girl Scout 13 or Older

Previous steps: Site Registration Girl Scout 13 and over

Step 1: Once in the Digital Cookie site, the setup functions just like the <u>Site Setup Girl Scout Under 13</u>. The difference is that Step 3 will have a button at the bottom of the page instructing the Girl Scout to: "See your site and submit for approval."



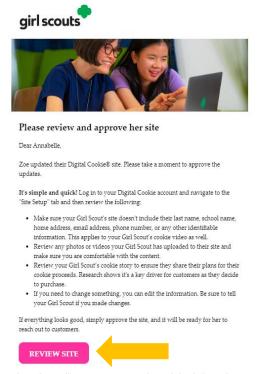
Step 2: A preview of her site will display and she can either make additional edits or submit it for caregiver approval.





Step 3: Once she has submitted the site for approval, you will receive an email that your Girl Scout's site needs approving.

Step 4: When you click the pink "Review Site" button in the email, you will login and be sent to your Girl Scout's site preview.



From there you can review it and either "Approve and Publish" to have her site go live, or click the "Edit' button to make changes.

If you make changes, when they are complete, click "Approve and Publish". Make sure to let your Girl Scout know you made changes.

Step 5: The Girl Scout will receive an email confirmation that her caregiver has approved her site. Now she is ready to send marketing emails to customers once the council's Digital Cookie sale is open.



Next Steps: Marketing to Customers



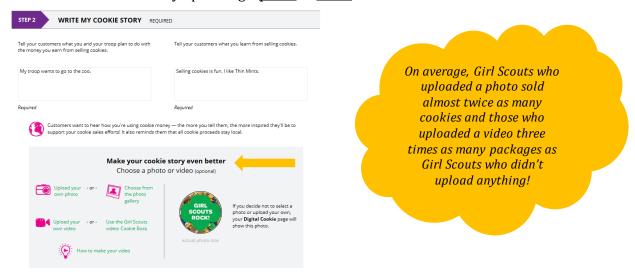
Photo/Video Upload

Want to double or triple your sales? Let your customers see YOU!

Step 1: Caregivers and Girl Scouts can go to the Site Setup tab in their navigation bar. If they have already set up the site and published it, they will need to click on the Edit button at the top of the page.



Step 2: From there, scroll down to Step 2: "Write My Cookie Story." The bottom half of that section, "Make your cookie story even better" is where Girl Scouts can show their cookie colors to their customers by uploading a <u>photo</u> or <u>video</u>.



To choose a photo

Step 3: Girl Scouts can choose to use a photo from the gallery already in Digital Cookie by clicking on "Choose from the photo gallery."

Clicking on that gives them some images they can use.





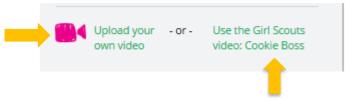
Or they can click "Upload your own photo" and search their own computer files for the photo they want to upload.



The photo will appear in the preview pane. You can choose to either "Save" and use it on your site, or "Delete" and start over with a new upload.



To upload video

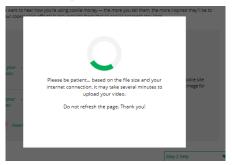


Step 4: Girl Scouts can use the *Cookie Boss* video already in Digital Cookie or they can upload their own video by clicking the "Upload your own video" link. Clicking the link will take them to their computer files to browse for the video they want to upload.



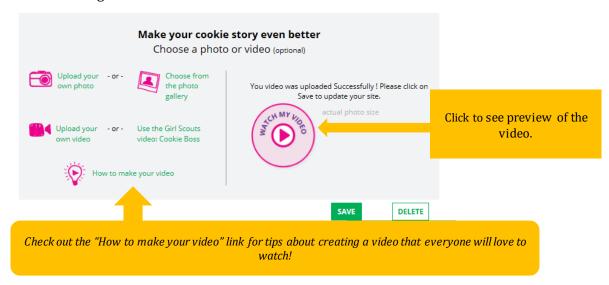


A spinner will appear while the video uploads

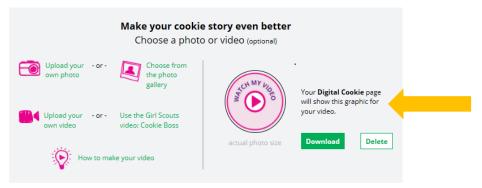


When it uploads, they will see a "Watch My Video" icon. Users can also click the graphic to see a preview of the video in a pop-up video window.

When Girl Scouts are satisfied with the video, they can click "Save." If they don't like it, they can click "Delete" which will remove it; they will need to re-upload using the "Upload your own video" link again.



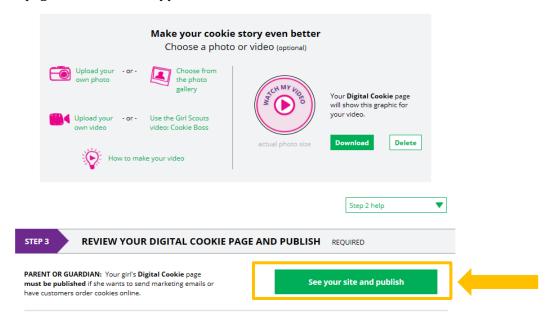
Once Girl Scouts have saved their video, they can click the green "Download" button to see it in a full page format.



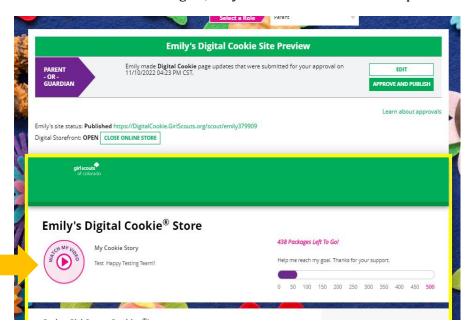


When Girl Scouts 13 and under are satisfied with the photo or video, caregivers will click "See your site and publish."

When Girl Scouts 13 or over are satisfied with the photo or video, they can click the "See your cookie page and submit for approval" button.



If Girl Scouts want to see the video again, they can click on it in their site preview.





Girl Scout and Caregiver Dashboard

Your Digital Cookie Dashboard has information that helps you support your Girl Scouts in her Digital Cookie sales.

There may be up to nine tabs on your dashboard.



Home

<u>Badges</u>

Learning

Site Setup

Customers

Orders

My Rewards

My Cookies

Cheers

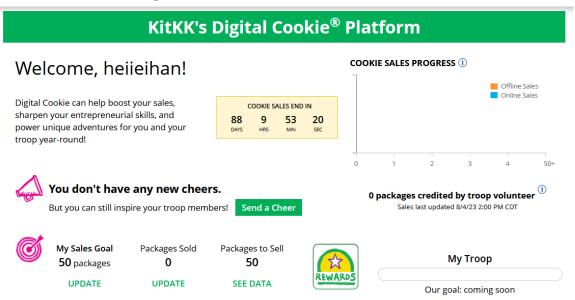
Home

The dashboard has seven sections.

- 1. Cookie Sales Progress and Cheers
- 2. My Cookie Site
- 3. Orders to Deliver In Person
- 4. Learning
- 5. From your Council
- 6. Online Sales and Marketing



1. Cookie Sales Progress and Cheers



Track your cookie sales and how your troop is doing towards their goal. You can update your goal and enter offline sales all from your dashboard.

You will also be notified from your dashboard if you have a new Cheer or easily send a Cheer to another Girl Scout in your troop right from your dashboard.

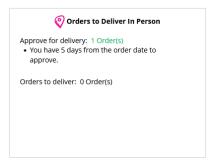
2. My Cookie Site



Once your site is set up, you can copy your site's URL or download a QR code to share with customers. If you have not set up your site, you can use the link to help you. You can also view the Site Setup Tip Sheet for support.



3. Orders to Deliver In Person



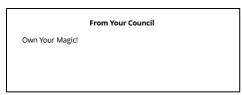
In this section you can see if you have orders to be approved or delivered.

4. Learning



This section will let you know when you have completed a cookie pin or badge. Once you have completed the steps on the Badges page, the pin or badge you have completed will be colored in, as show on the right.

5. From Your Council

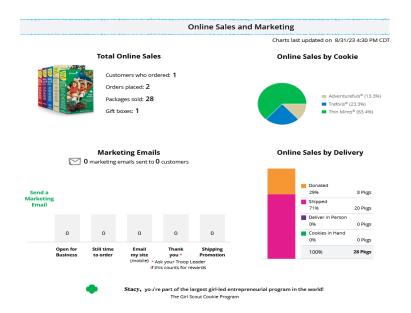


Your council may choose to write a note of encouragement that you will be able to read here.



6. Online Sales and Marketing

Monitor your cookie business by viewing your total sales as well as a breakdown of sales by cookies and delivery options. You can also see how many marketing emails you have sent to customers.



Badges

This page displays the Cookie Entrepreneur Family Pins, and the Cookie Business badges appropriate to your Girl Scout's level. For more information see the "Cookie Entrepreneur Pins/Badges" tip sheet.

Learning

This page has games, videos, and other cookie program exercises tailored to the Girl Scout's age level.

Site Setup

Use this page to set up your cookie site. For support on how to set it up, view the "Site Setup" tip sheet.

Customers

Connect with customers on this page by adding new friends and family, send emails, and monitor their orders.

Orders

View all orders placed on your cookies site. For details on the delivered orders section, view the "Order Received In-person Delivery" tip sheet.



My Rewards

If your council has this functionality, Girl Scouts will be able to see the rewards they can earn and make selections once they get to that level. For details on how to make the selections, view the My Rewards tip sheet.

My Cookies

This page has three different sections depending on your council's type of sale and selections.

- **Initial Order:** place your cookie order directly in Digital Cookie to send automatically to the baker's system that your troop cookie volunteer uses to manage the sale.
- **Cookie Inventory:** monitor your cookie inventory throughout the sale, to keep track when you need to order additional cookies for orders from your troop cookie volunteer.
- **Financials:** monitor the financial piece of the cookie business to see if any money is due to the troop cookie volunteer.
- **Delivery Settinges:** this section you can turn off/on cookie varieties as well as the in-person delivery option for customers.

For more details, view the relevant My Cookies tip sheets.

Cheers

Send words of encouragement to other Girl Scouts in your troop and view any Cheers you may have received from customers, your troop volunteer, or other Girl Scouts from your troop.

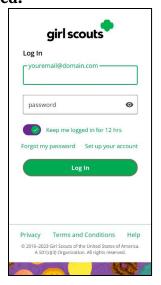


Mobile App

Girl Scouts and troop volunteers can use the Digital Cookie Mobile App to process and review orders placed through the Girl Scout's individual site as well as the troop site.

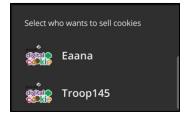
Users will start by downloading the Digital Cookie Mobile App from the iTunes or Google Play store. The app is free and can be found by searching for "Digital Cookie Mobile app." Users should download a new version of the app every year.

The same email and password used to access Digital Cookie is the same to log into the mobile app. Note: The app will only work if the Girl Scout/Troop's Digital Cookie website is set up and approved, and the council mobile app access date has started.





Once a user is logged into the app they see the different accounts available. The user will select which account they want to use. The <u>Girl Scout view</u> is used to take sales on behalf of a specific Girl Scouts. The <u>Troop view</u> is used to take sales on behalf of the troop and not an individual, for example at a troop booth.



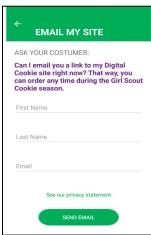


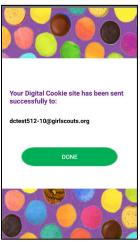
Logged in as Girl Scout

From the home page, the user can select "New Cookie Order", "Visit My Site," "Email My Site," or "All Orders."



Email My Site is used to send their cookie link to a potential customer who doesn't want to continue the transaction at the immediate time. The Girl Scout will ask for the customer's contact information, enter it in the app, and send the email. The customer will receive an email to purchase cookies.





The customer's information will populate into the Girl Scout's Customer tab in Digital Cookie under the Mobile App section. The Girl Scout will need to add the customer to their list prior to sending additional emails or to keep the customer for future seasons.



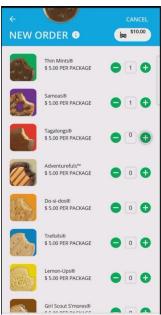


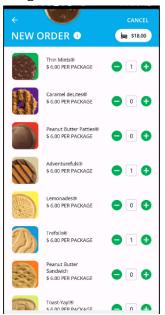
Visit My Site is used to see the Girl Scout's QR code. Girl Scouts can then show the customer their phone for the customer to scan the QR code which will take them directly to the Girl Scout's site to make a purchase.



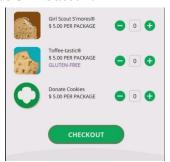
New Cookie Order is used to take cookie orders directly through the app.

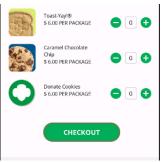
Step 1: Click the New Cookie Order button to be taken to the order screen to enter which cookies the customer wants to order by using the "+" and " - " buttons.





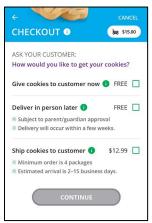
Once the correct number of cookies have been selected the Girl Scout will click the "CHECKOUT" button.



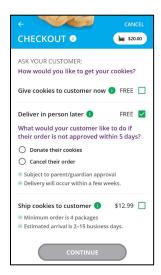




Step 2: Select how the customer would like to receive their cookies. Options may vary based on what the council is making available. After marking the selection, click continue.



If deliver in person later is selected, the Girl Scout will need to ask the customer what they would like to do if their order can't be approved by the parent within five days, the same as all delivery customers are asked at checkout. Once the selection is made, she can continue with the checkout process.



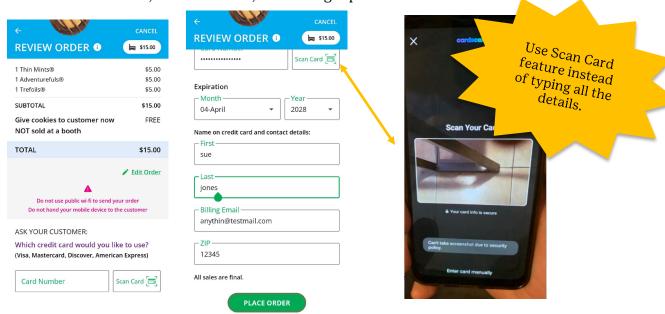


Step 3: Review order and enter customer and payment details. Girl Scout's can review the order with the customer and gather the customer's information including payment details.

If the order is shipped or delivery, the Girl Scout will then complete the customer information for where the cookies will be shipped/delivered to.



For in hand orders (give cookies to customer now), an address is not required, only the customer's name, email address, and billing Zip Code.



After completing the required info, click review or place order depending on the order type.



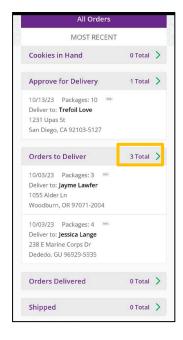
Once the order is placed, the Girl Scout will receive an order confirmation screen and a reminder to thank the customer for the order!

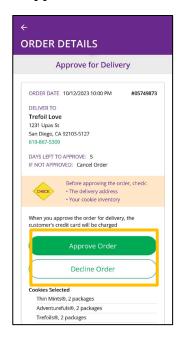


All Orders is used to view all of the orders visible by delivery method.

Step 1: Click the green arrow to view all orders under that specific delivery method

Step 2: See order details. Click the green arrow next to the order, the details will appear. Users can then review the order, see the status and depending on the type of order and status the user can approve/decline the order or mark it as delivered.









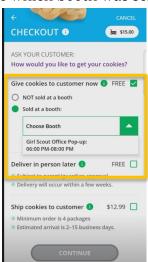
Logged in as Troop

When users are logged in as the troop, they will see the same dashboard as if they were a Girl Scout and have the same choices "New Cookie Order", "Visit My Site," "Email My Site," or "All Orders." Many of the steps taken as a Girl Scout are the same as a troop. This section will focus on the different functionality.





New Cookie Order: When processing a new order, during the checkout steps, if the selection "Give cookies to customer now" is selected the user will see additional options. Depending on the council's settings, once a user has selected "Sold at a booth" they may be able to select that specific booth. When reviewing the order users can see which booth was selected.





Approving orders: all users when logged in as the troop will be able to view, approve/decline orders the same way Girl Scouts can above. Troop volunteers should discuss with family members how they want the troop orders to be handled prior to using the app.



Cookie Entrepreneur Pins/Badges

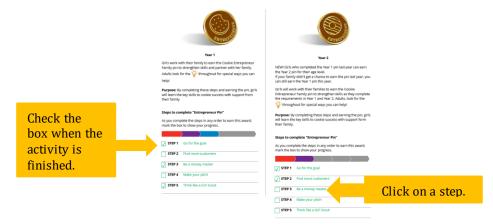
Step 1: While you are logged in to Digital Cookie, click the link for "Badges" to be taken to the Cookie Entrepreneur Family Pins and Cookie Business badges that your Girl Scout can view and complete.



Step 2: You'll be taken to a page that displays the Cookie Entrepreneur Family Pins and the Cookie Business badges appropriate to your Girl Scout's level.

For the badges, Girl Scouts can read an overview of the steps. For full details, she can check with the troop volunteer or purchase the online requirements using the shop link or from your local council store.

For the Cookie Entrepreneur Family Pins, Girl Scouts can click on the instructions for each step:

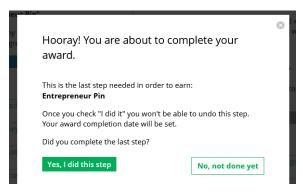


Step 3: The instructions for that step of the pin will pop up. She can click on the link to complete any activities in Digital Cookie, and once completed the Girl Scout will click the box next to each step.



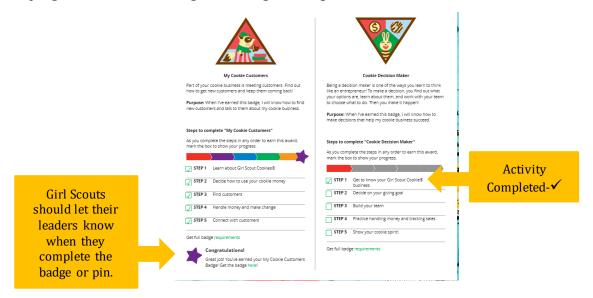


When the box for the last step in earning that pin is checked, a pop-up will appear asking to confirm the Girl Scout completed the last step. Once confirmed, she can't go back.



Step 4: Girl Scouts can mark the steps as completed even if they finished the badge earlier.

If she wants to do the steps again, she can—they are all great tools for her cookie sale. When she has completed all the steps, a star will appear at the end of her progress bar and she will get a message of congratulations!



Step 5: Once the Girl Scout has completed her badge or pin, it will display in color on her home page.





Marketing to Customers

A Digital Cookie site isn't any good without customers! Learn how you can:

- Enter customer information
- · Send marketing emails

Step 1: On the Digital Cookie dashboard, click the Customers tab.

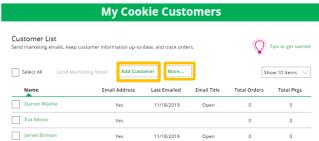


Step 2: The Customers page is broken into two sections

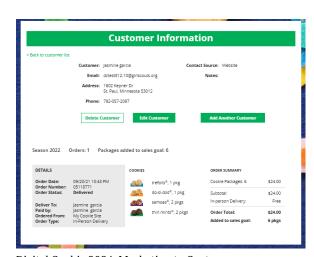
- My Cookie Customers, for managing your customers
- Connect with Customers, to learn more about marketing to customers

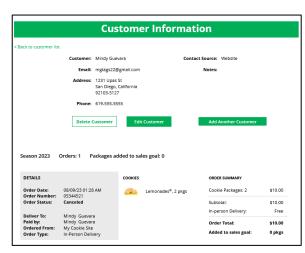
Step 3: My Cookie Customers

Girl Scouts can add or import customers they want to send marketing emails to - and keep all of their customers in Digital Cookie for referencing in future cookie seasons.



Clicking on a customer's name brings up more information about the customer, including details about any orders.

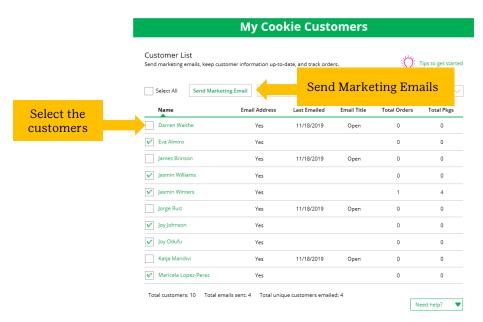






Step 3a: Send Marketing Emails

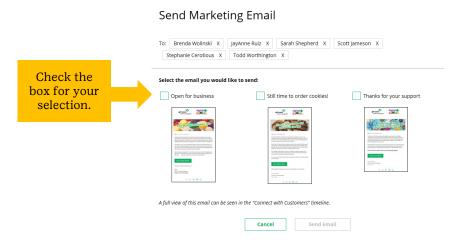
To send emails to your customers, simply check the box in front of all the customers you want to reach, then click "Send Marketing Emails." Next, select which of the three emails you would like to send at this time:



"Open for business," "There's still time to order cookies," or "Thanks for your support."

To find out more about each of those emails and see a preview, go to the "Connect with Customers" section.

You can select different customers and send different emails to them or send the same email to all your customers at the same time.

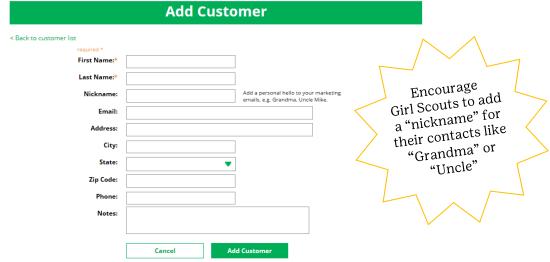


When you have made your selection, check the box next to the email you are going to send and then click "Send Email" at the bottom.



Step 3b: Add Customer

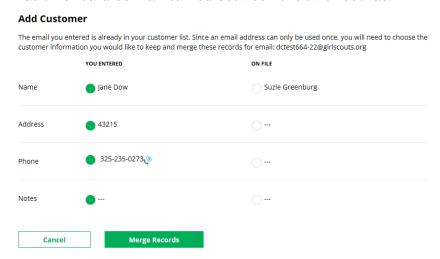
To add customers manually (instead of importing), click the "Add Customers" button and you will get a screen for entering information.



The only required field is name. However, to maximize your marketing, you should complete as many of the fields as possible. If you enter data in the "Nickname" field, the customer will receive their email addressed to the nickname instead of their first name.

When you are finished entering information, click "Add Customer". The customer information will be stored.

If a Girl Scout attempts to add a customer that already has an email address in her customer list, the system will alert her that it is a potential duplicate and ask her what information should be maintained between the two records.



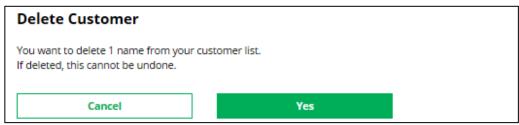
You can also add customers who have made a purchase and aren't in your customer list. See the Parent Orders Tip Sheet for details.



Step 3c: Delete Customer

We recommend keeping customer lists from year to year, but there may be times when you will need to delete one or more. To do that, select the box in front of the customer(s) you want to delete, then click on the "More" dropdown menu and select "Delete Customer".

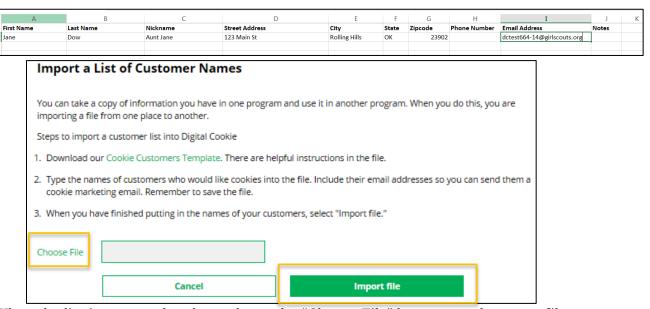
You will get a pop-up warning that deletion is permanent and confirming how many customers you are attempting to delete. To continue with deletion, click "yes"



Step 3d: Import

Clicking on the "More" dropdown menu gives you the option to import a customer list.

The screen has instructions on how to import contacts. It also includes the template that you will need for importing. The template is on the second tab in the spreadsheet, titled "Import_Customer."



When the list is prepared and saved, use the "Choose File" button to select your file from where you saved it. Then click the green "Import File" button at the bottom. When it has successfully imported you can send marketing emails to those customers.



Step 3e: Export

The "More" drop down menu also gives you the option to export your customer list. When you choose "Export" a screen will pop up with instructions on how to export your customer list and save it to your computer.

Simply click the green "Export File" button and you will be asked where you want to save the file on your computer.

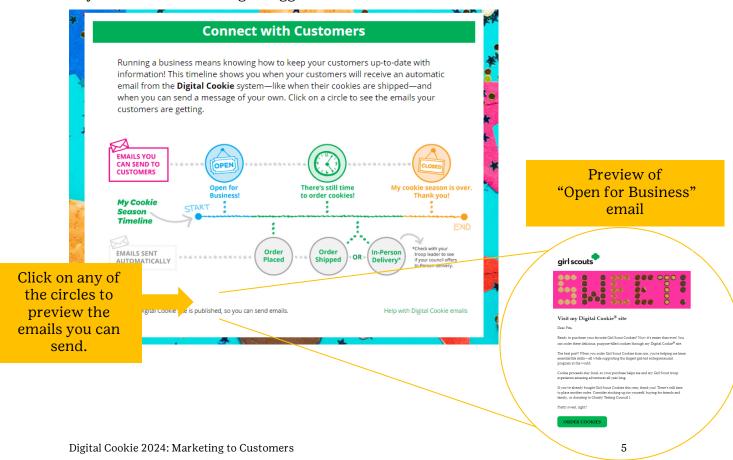
Export Your Customer List

Saving a copy of your customer list is easy. When you select the "Export file" button, a file will download to your computer with the name "DigitalCookieCustomers". You can rename the file, if you wish, and save it on your computer.



Step 4: Connect with Customers

Learning about marketing to your cookie customers is a great skill that can increase cookie sales. In this section you can see the three different emails to send to your customers - and get suggestions for when to use them.



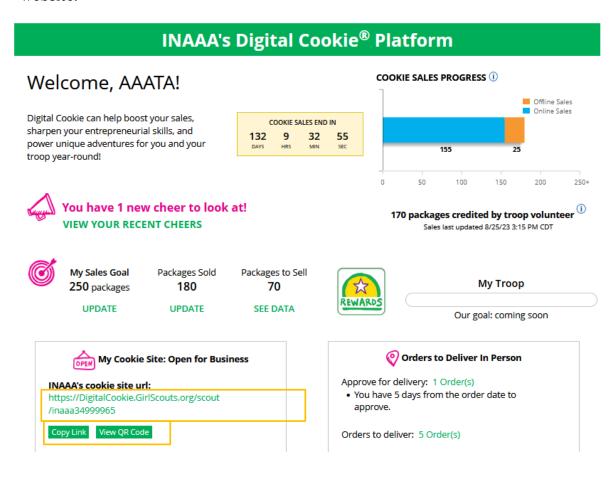
Distributed by GSUSA – 09/01/2023

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Step 5: You can also send customers a link to your Digital Cookie website OR generate a QR code for them to use directly from your home page.

Customers who purchase directly from a link won't be reflected as an email sent in your totals. But their orders are treated the same no matter how they reached your website.

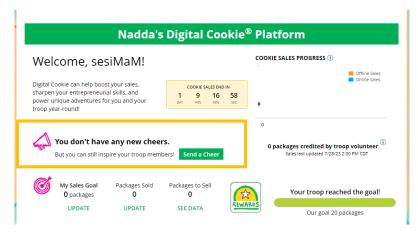




Cheers

Girl Scouts can be even more excited about their Digital Cookie experience when they give a Cheer to another Girl Scout in their troop or receive one from a troop member, troop volunteer, or even a customer.

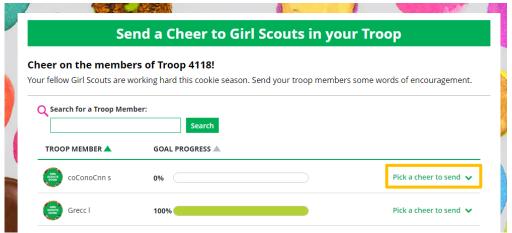
Step 1: Girl Scouts can see if they have any cheers on their dashboard. If they don't, encourage them to send some from the "Send a Cheer" button on their homepage or the "Cheers" tab.





Step 2: In the Cheers module, Girl Scouts can see the other members of their troop and the percentage of sales towards them reaching their goal.

They can select the "Pick a cheer to send" drop down next to the name of the Girl Scout they wish to cheer.

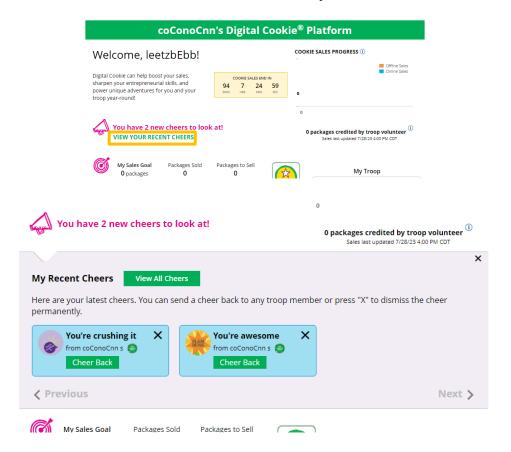




Step 3: Girl Scouts will see a choice of .gif images and short messages they can send. As they select the message and image they will see a preview of the cheer and then can click "Send this Cheer"

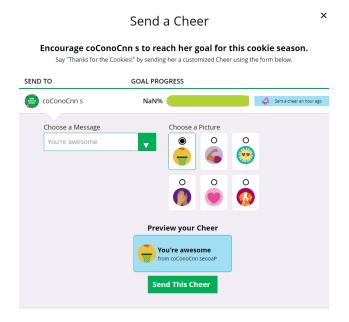


Step 4: When Girl Scouts have cheers that have been sent to them, they can see how many cheers on their dashboard and from there, they can click to view their cheers.



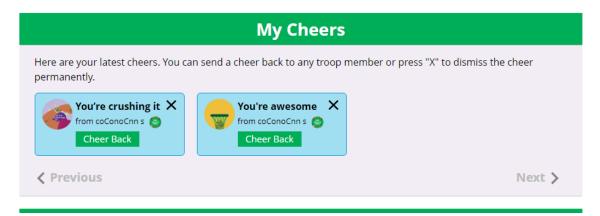


Step 5: If the cheer is from another Girl Scout in their troop they can "Cheer Back", which will take them to a quick screen to return the cheer.



If they do not see "Cheer Back" as an option, the cheer is from a troop volunteer or customer and they can't send a cheer back to those supporters.

Step 6: When they are viewing cheers on their dashboard, they can also choose to "View All Cheers" which will take them to the Cheers tab. From there, they can view all cheers and dismiss old ones if they wish.





My Account Tab

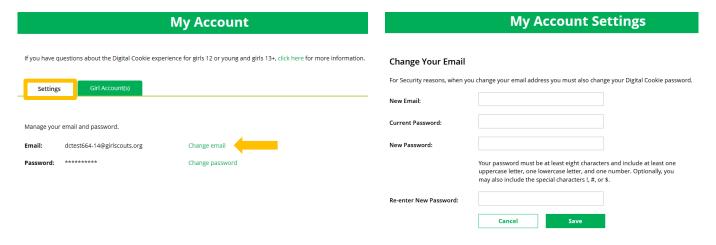
Use this tab to update your email address or password, or girl information.

Step 1: While logged into Digital Cookie, click on the "My Account" at the top of the page.



Step 2: You can either change your email or password OR click on the "Girl Account(s)" to change the Girl Scout's name or email address (if she is 13 or over)

Step 3: Clicking on the "Change email" link will give you a screen to update your email address.



Step 4: If you are also a troop or service unit volunteer, you cannot change your email address here. You will need to update your email address in your baker software instead.

Step 5: Clicking on the "Change Password" will give you the opportunity to update your password



Step 6: Clicking on the "Girl Account(s)" tab will allow you to update the preferred first name and email address if the Girl Scout is 13 or over.



NOTE: Updating your email in Digital Cookie does not mean it will be updated in your council membership system. Please login to MyGS to update your email there as well.



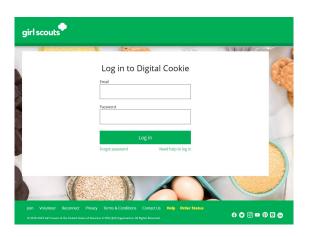
Order Received (In-Person Delivery)

Congratulations! Your Girl Scout received an order and the customer requested she deliver the cookies in person. Below we will walk you through the steps that need to be taken prior to delivering the cookies.

Step 1: If you receive an In-Person Delivery order that you need to approve and you have not approved the order by midnight, you will receive an email from email@email.girlscouts.org with the subject "Action required: you have an inperson delivery request!" letting you know your Girl Scout has received an order for delivery. Hooray!

Step 2: Click the button "Log In Now" in the email. That will take you to Digital Cookie where you can log in or go to <u>digitalcookie.girlscouts.org</u> and log in.







Step 3: Click on the "Orders" tab and see what orders are pending your approval.



Step 4: You will see a list of all orders needing approval, including the customer order number, number of packages in each order, the customer's address, when the customer placed the order, and the number of days you have to approve it until it reverts to the customer's second choice option.



TIPS!

- The customer's second choice could be "Cancel" or "Donate." Don't risk a lost sale and a disappointed customer—approve or decline orders within five days.
- Be sure to approve the order before delivering it to make sure the customer's payment is accepted.



Step 5: When determining whether to approve or decline the order, consider:

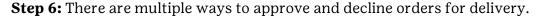
- Is the customer a known and trusted individual?
- Are you willing and able to get the cookies to the customer's location before the end of the sale.

AND

• Do you have or will you have the inventory available?

If so, "Approve Order."

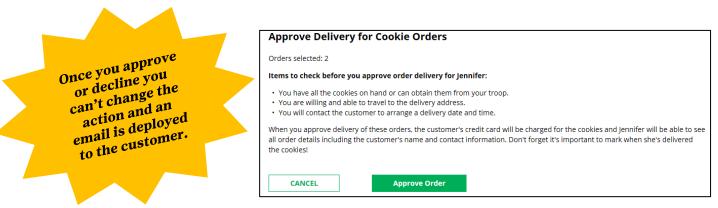
If you are unable or unwilling to fulfill the customer's order, click "Decline Order" and the order will default to whatever second option the customer has selected: "Cancel" or "Donate".



1. Check the boxes in front of the orders you want to approve or decline and then click "Approve Order" or "Decline Order"



You will get a pop-up message confirming you want to approve all of the orders you selected and can deliver them to the customer:





Or that you want to decline all of the orders you selected and understand if the orders are being cancelled or donated:

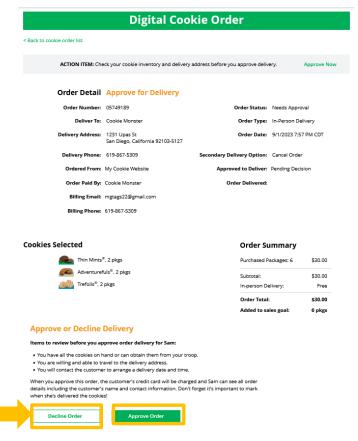


2. Click the "Select All" box, which will select all of the orders on that page that need approval, then click "Approve Order" or "Decline Order".



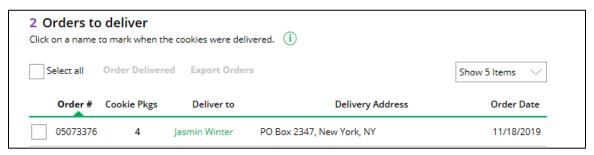
You will also get a pop-up message confirming your batch approval or declining of the orders selected, as above in option 1.

3. Click on the individual customer to bring up that person's order details and click "Approve Order" or "Decline Order" at the bottom.





Step 7: If you have approved the order, it will move down to the section "Orders to Deliver", below the "Approve" section.

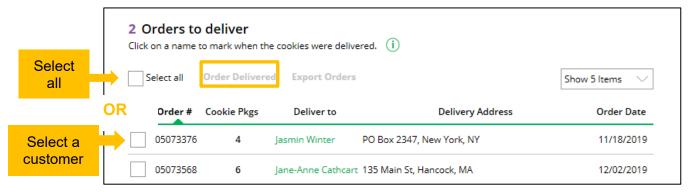


When you approve the order, the customer will be charged.

Make sure the Girl Scout follows through and delivers those cookies.

Step 8: Once you have delivered the cookies, log back into Digital Cookie and mark those orders delivered. There are two ways to indicate you have delivered your order:

- 1. Check the "Select All" box to select all of the orders on the page; they will all be marked "Order Delivered".
- 2. Check the box in front of any orders you have delivered, and then click "Order Delivered."



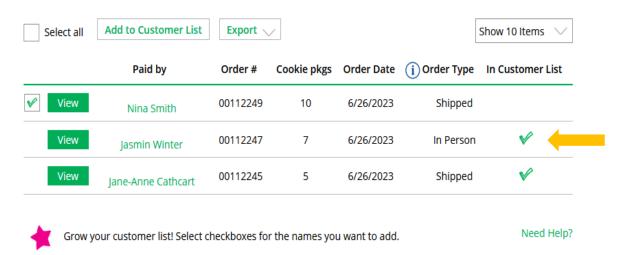
When they are marked as delivered, they will move down into the third section on the page as a completed order.



Step 9: If the customer is not in her Digital Cookie contact list, your Girl Scout can check the box in front of the customer's name and click "Add to Customers tab." Then, the customer will be in her records for sending thank-you emails this year and marketing emails next year for repeat business.

Digital Cookie Online Orders

3 Completed Digital Cookie Online Orders



The troop volunteer will see the financial transaction as a credit to your Girl Scout in the baker software after you have approved delivering the order.

While in the site checking on orders, girls can add customers, send follow-up emails, complete badge work, or explore the great tools on the website. Along the way, your Girl Scout will pick up some good cookie program tips!



Order Received (Shipped/Donated)

Congratulations! Your Girl Scout received an order that is being shipped directly to the customer and/or donated. There isn't anything you need to do (except remind your Girl Scout to send a Thank-You email), but here are things you will want to know.

Step 1: Once you are in the Digital Cookie site, click the "Orders" tab to see what orders you received.



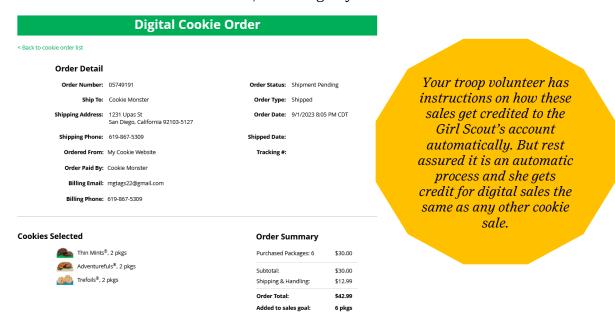
Step 2: On the cookie orders page, you can see all of the orders that have been received. Girl Scouts can see who purchased the cookies, how many, when, and if they had them shipped or donated.

Digital Cookie Online Orders 3 Completed Digital Cookie Online Orders Add to Customer List Export \checkmark Select all Show 10 Items Paid by Order# Cookie pkgs Order Date (i) Order Type In Customer List 00112249 10 6/26/2023 Shipped Nina Smith 00112247 6/26/2023 In Person Jasmin Winter 00112245 6/26/2023 Shipped Iane-Anne Cathcart Need Help? Grow your customer list! Select checkboxes for the names you want to add.

While you're in the site checking on sales, it's a great time for your Girl Scout to add customers, send follow-up emails, complete badge work, or explore the great tools on the website. Your Girl Scout will probably pick up some good cookie program tips along the way!

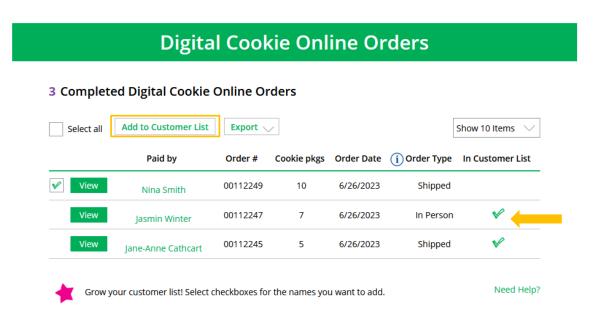


Step 3: Clicking on the customer's name for any of the orders will bring up details about what that customer ordered, including any donated boxes.



Don't forget to have your Girl Scout send thank-you messages to make sure the customer becomes a repeat customer!

Step 4: If the customer is not in her Digital Cookie contact list, your Girl Scout can check the box in front of the customer's name and click "Add to Customer List." Then, the customer will be in her records for sending thank-you emails this year and marketing emails next year for repeat business.





My Rewards

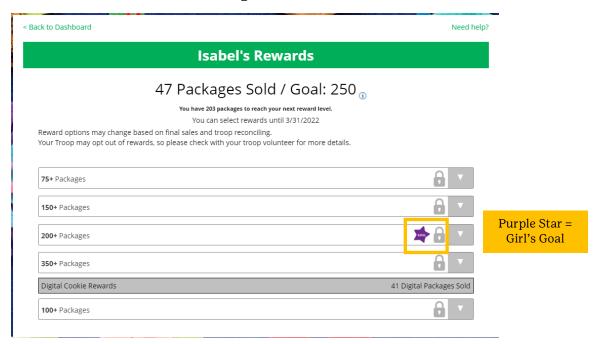
Girl Scouts can see the rewards they can earn for selling cookie packages, get more details about each reward, and select which ones they want when they unlock a new reward level through sales.

Step 1: To access the information and see what rewards are available, click the "My Rewards" tab in Digital Cookie.



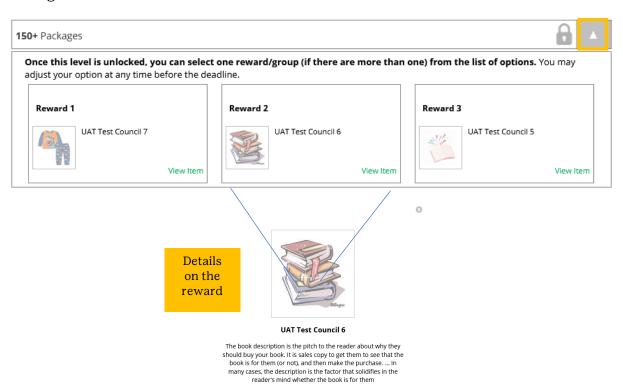
Girl Scouts can see what rewards are available at various packages sold levels AND if the council offers other types of rewards from Digital Cookie sales or emails, they would be displayed here also.

Girl Scouts can also see where their cookie goal is in relation to the rewards!

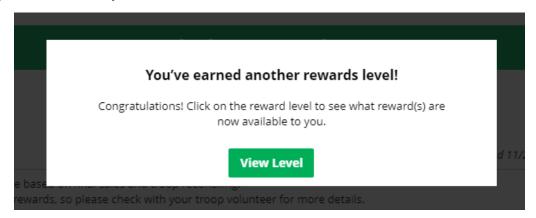




Girl Scouts can see all the rewards they can earn by clicking on the down arrow on the right side. It may still be locked, which means the Girl Scout hasn't yet sold enough packages to earn the reward, but they can still see the rewards and get more details by clicking on them.



Step 2: As Girl Scouts earns a reward, they will see a message on their "My Rewards" tab letting them know they earned another reward.

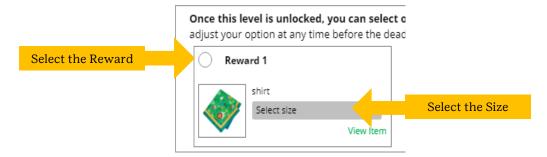




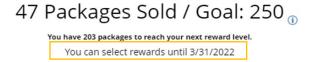
The data for what rewards the Girl Scout has earned comes from the amount of cookies the troop volunteer has in their records for the Girl Scout. Check with the troop volunteer if you believe the information is incorrect.



Step 3: When Girl Scouts earn a new reward, they can select if there is more than one choice at that level. They can also indicate the size they want if the item has size options.



To change a reward selection, the Girl Scout simply needs to check the box for her new selection at any point prior to the rewards due date. That date can be found at the top of the screen.



Step 4: If the troop volunteer needs to adjust the record of sales, it could impact the Girl Scout's rewards. Should that happen, the Girl Scout would see a message letting them know that rewards had changed.

After the rewards due date, Girl Scouts can still see the rewards that they earned but can't make any more selections. The troop volunteer will have pulled the rewards selections from Digital Cookie and placed the order for them, so they can't be changed.

Your earned rewards have been changed. Troop sales reconciliations can cause reward levels to change. Please contact your troop volunteer for more information.



My Cookies: Inventory by Variety

Digital Cookie can help you make sure that you have enough cookies for your orders, track your progress on delivering/selling offline orders AND/OR make sure that your record of cookies received agrees with what your troop cookie volunteer has given your Girl Scout.

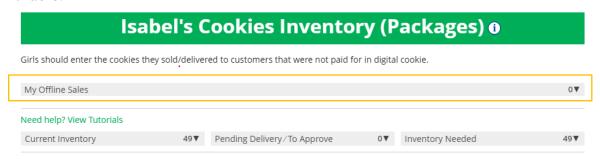
To learn more, go to your "My Cookies" tab.



NOTE: The top part of your dashboard shows the total number of packages that have been allocated to your Girl Scout from the troop cookie volunteer. It could include booth sales or troop sales. It is not the same as the number of cookies you are financially responsible for.



Step 1: The inventory section gives you a quick view of how many cookies you should still have undelivered and how many you may need to fill your in-person orders.



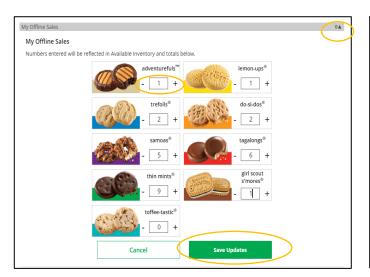
The first thing to note is "My Offline Sales"

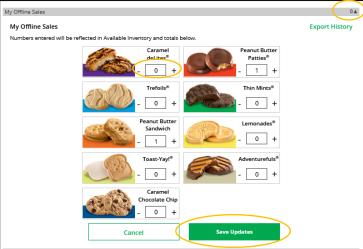


This is something that needs to be updated by the Girl Scout/her caregiver when she delivers cookies and receives a cash or check payment for them. If they are not entered in this section, they will not be removed from her inventory and this section will not be correct.

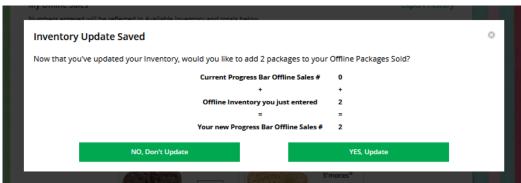
To enter offline sales, click the down arrow by the number of packages on the left side and open a screen to enter those sales.

When those are entered, click "Save Updates"





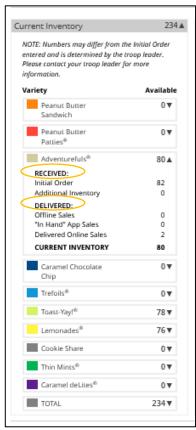
Once you click Save Updates, you will be asked to confirm you want to update the inventory.

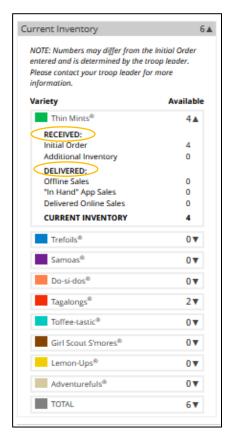




Step 2: There are three other sections that calculate your inventory. The first is "Current Inventory". Clicking the arrow next to the total number of packages will show you this information by variety.

If you click the arrow next to any of the varieties, you will see more detail on how that number was calculated.





The "Received" numbers come from the information the Troop Cookie Volunteer has of how many cookies you have received and signed for. If you believe there is an error in this, please contact your Troop Cookie Volunteer.

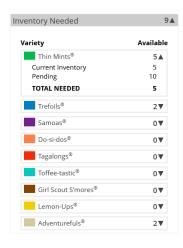
The "Delivered" section will reflect the Offline Sales the Girl Scout has entered above, any sales the Girl Scout made on her Mobile app using the "Give Cookies to Customer Now" feature and any girl delivery orders that have been delivered and marked delivered to her customer on the orders tab.

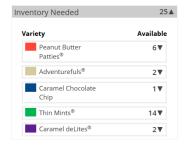


Step 3: The next section will show how many cookies you need to fill girl delivery orders you have approved and girl delivery orders that you have yet to approve. Expanding each variety will show you how many orders are approved and how many are needing to be approved with how much inventory you need for each of those categories.



Step 4: The final inventory section is Inventory Needed. This will show if you need any packages of cookies to fill your orders.





Expanding any of the sections that show a number will show you how many you need and why. If you see a number for a variety in this column, be sure you can get the cookies you need before approving an order for a customer.

If you have questions about any of the numbers of received orders listed in your Current Inventory, ask your Troop Cookie Volunteer for more information.

Remember, it may take the volunteer a few days to enter transactions, so be patient if you have received cookies from the troop that need to be entered.



My Cookies: Delivery Settings

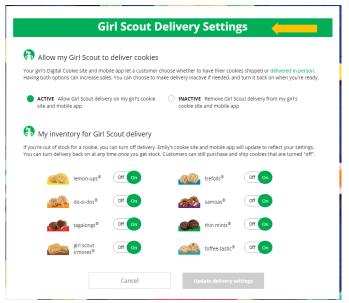
The "My Cookies" tab contains a number of different functions for parents. This sheet explains the "Delivery Settings" portion.

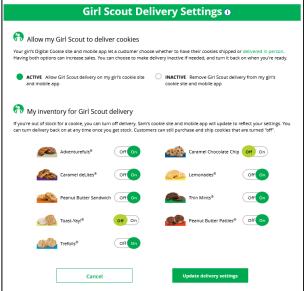
If enabled by your council, the Delivery Settings function gives you the opportunity to turn off Girl Scout delivery and off varieties of cookies. This might be useful if you run out of a cookie variety and can't get any more to fill customer orders or you are entirely out of cookies for delivering to customers or otherwise are unable to deliver cookies to customers.

If you are worried about your inventory, always check with your troop cookie volunteer first to see if you can get more cookies before turning off a variety. Turning it off means a customer doesn't have the option to purchase it for delivery so you don't have to decline their order and disappoint them if they can't get the variety they ordered.

Step 1: When you know you need to turn off delivery or a variety(ies), go to the bottom of your "My Cookies" tab and find the Girl Scout Delivery Settings section.

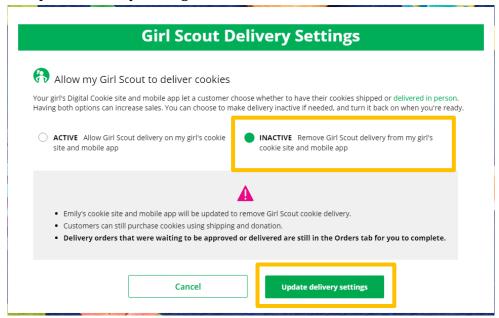






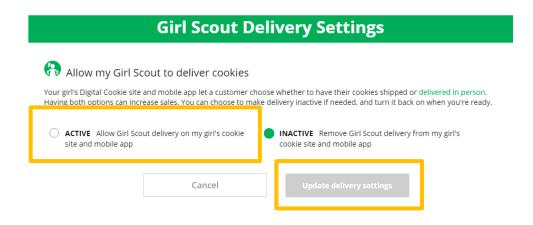


Step 2: When you select "inactive" to turn off the Girl Scout delivery option for your customer, you will get a warning message. If you want to turn delivery off, click "Update delivery settings".



Once you have turned it to inactive, the varieties section will be removed and is superseded by the active/inactive setting. You do not need to turn off each of the varieties individually if you set it to inactive.

Should you wish to turn delivery back on, simply click "active" and your customers will see delivery as an option again. Make sure you click "Update delivery settings".





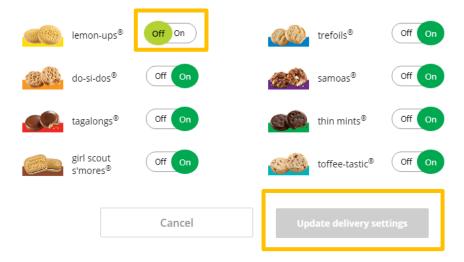
Step 3: If you wish to offer delivery but are out of a cookie variety and can't get more inventory, you can turn off just that variety of cookie for delivery and customers can only purchase those for shipping and not delivery.

To do that, simply click the "off" button then click the Update delivery settings button, and it will remove that variety from the Girl Scout delivery option. If you are able to offer that to customers again, return to this section and click the "on" slider to turn that variety back on.



My inventory for Girl Scout delivery

If you're out of stock for a cookie, you can turn off delivery. Emily's cookie site and mobile app will update to reflect your settings. You can turn delivery back on at any time once you get stock. Customers can still purchase and ship cookies that are turned "off".



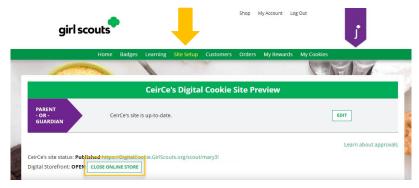


Closing Your Site (In Season)

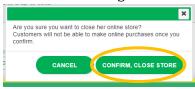
If you aren't actively promoting your site, chances are that you won't get sales, but, if you need to be sure that no one can access your store and purchase more cookies, you do have the ability to turn the site off to customers.

Step 1: Navigate to the Site Setup tab

Then click on the "Close Online Store"



Confirm that you want to close the Girl Scout's Digital Cookie Store.



Step 2: The site will show as closed on both the Site Setup page



And the dashboard on the Home page will also indicate her store is closed.





Step 3: If a customer were to arrive on the Girl Scout's website when it is closed, they will see a message that the Girl Scout is not currently taking orders.



Step 4: If you need to reactivate the Girl Scout's Site, simply navigate back to the Site Setup tab, and click "Edit"



Then scroll down to the bottom of the Girl Scout's Site Setup page to click the green "See your site and publish" button to review her site and publish it. It will be active for customers again in minutes.





Customer Experience: In-Person Delivery Order

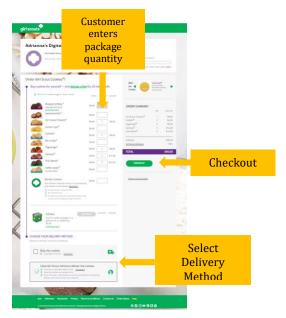
Wonder what customers see when they get your invitation to purchase cookies?

Step 1: A customer receives a girl's email announcing that cookie season is open. The customer clicks the "Buy Cookies Online" link and is taken to the girl's Digital Cookie site.



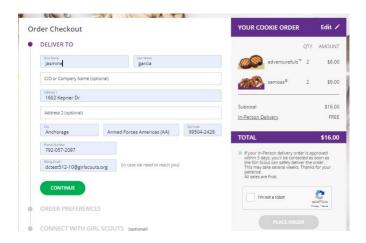
Step 2: As the customer orders packages, the total amount updates. Once the customer has selected the cookies she wants, she can click the "Have Girl Scout Deliver the Cookies in Person" option.

Once the customer is satisfied with her order, the customer simply clicks the "Checkout" button.



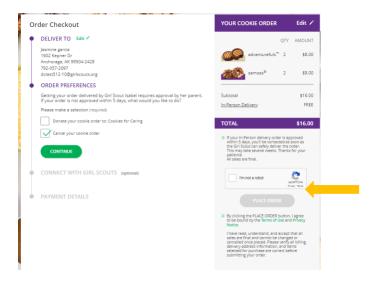


Step 3: The customer is taken to a checkout screen to complete basic shipping and billing information.



The next screens ask customers to:

- Complete credit card information.
- Choose a second option if Girl Delivery is not approved.
- Share if they were Girl Scouts. (optional)
- Indicate if they want membership or volunteer information (optional)



Once the customer has completed the information, they click the "I am not a robot" box and the "Place Order" button on the right side.



Step 4: The customer then sees an order confirmation screen that includes the option of placing a new order in case they want to send some to a friend!



Step 5: Customers will receive a series of emails about their order.

The first is an order confirmation letting them know that their order is pending approval from the parent.



Then an email is sent indicating the order has been approved. If the order has been declined, an email is sent to notify the customer and give them the option to place a new order to have cookies shipped or donated.





An email thanking the customer for their support for his/her support and asking them to complete a quick survey can be sent by the girl.



If the order is a donation or contains a donation, the emails will reflect that as well.

Remind your Girl Scout a personal note helps create a satisfied customer who is likely to purchase cookies from her again.



Customer Experience- Shipped Order

Wonder what customers see when they get your invitation to purchase cookies?

Step 1: A customer receives a girl's email announcing that cookie season is open. The customer clicks the "Buy Cookies Online" link and is taken to the girl's Digital Cookie site.

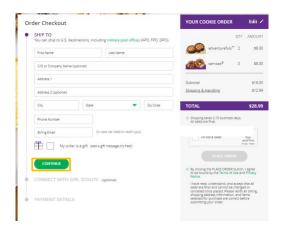


Step 2: As the customer orders boxes, the total amount updates. Once the order is completed, the customer selects the delivery method, then clicks the "Checkout" button.

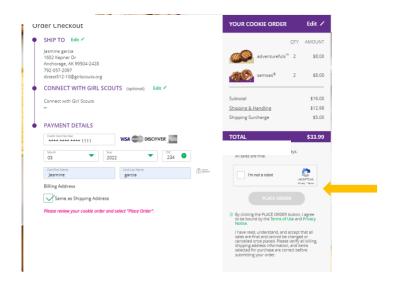




Step 3: The customer is taken to a "Check Out" screen to complete basic shipping and billing information. Once they complete that, they click the "Continue" button.



Step 4: The next screen is optional and asks customers to share if they were Girl Scouts and indicate if they want membership or volunteer information. Then, they enter their payment information. After that they will need to click the "I am not a robot" box and then click "Place Order".





Step 5: The customer then sees an order confirmation screen that includes the option of placing a new order in case they want to send some to a friend!



Step 6: Customers will receive a series of emails about their order.

First they get an order confirmation:



Then they receive an email when the cookies have shipped and are on their way.



An email thanking the customer for his/her support and asking them to complete a quick survey can be sent by the girl at the end of the sale.



If the order is a donation or contains a donation, the emails will reflect that as well.

Remind your Girl Scout a personal note helps create a satisfied customer who is likely to purchase cookies from her again.